

# Why should you join I-Can?

I-Can = Independent Citrus Advised  
Network

Presentation for IFAs/Associates



# Some figures to open your eyes

- India's Gross domestic Savings in 2011-12 was 30% - which means Rs 24,78,749 crores!
- Bank Deposits grew by 14% in FY 12 – which means Rs 7,17,000 crores was added!
- Equity Mutual Funds collected Rs 47,921crores on gross basis
- Closed ended Debt Funds (FMPs) of MFs collected Rs 1,16,592 crores in FY12
- Total premia collected by Life and Health Insurance companies alone was Rs 1,72,577 crores!
- The primary markets raised Rs 2,03,005 crores last year

How much did you collect out of all the above?

# The opportunity in Financial Products Distribution is huge

This opportunity can be yours if you approach it with preparation and in a dedicated manner

# Some emerging realities we have to face

- **Revenue from distribution of financial products will not grow due to increase in commission/brokerage**
  - Recently the commission on almost all postal savings was scrapped
- **Revenue will rise by increasing the size of the pie**
  - Grab a larger share of the wallet of a household you service
  - This will be by expanding the variety of asset classes (debt/equity) and products verticals (MF/Insurance/FDs/Bonds)
- **Financial Advisory service will need to become more professional**
  - Experience and track record will matter more
  - Part time engagement is passé and will need to be aggregated under full time professionals
- **Future will be brighter by aligning with the interest of the clients**
  - May not be possible immediately, but a small beginning can be made
  - Demonstrate the value addition to him creating and maintaining his wealth
  - He may not value services such as form filling and depositing for too long – rather focus on recommending the right products for him



# PRODUCTS THAT YOU CAN PROVIDE AS AN ASSOCIATE OF I-CAN

- Mutual Funds
  - 377 Equity funds
  - 390 Debt funds
  - From over 40 Mutual Funds
- Insurance Products
  - Life Insurance
  - General Insurance
    - Motor Insurance
    - Health Insurance
  - From all public and private insurance companies
- Alternative Assets
  - FDs from HDFC, Mahindra & Mahindra, LIC Housing Finance and many others
  - NCDs, Bonds etc
  - Portfolio Management Services of selected managers
  - Alternative assets will be examined by Research before being provided thru I-Can



# INCOME EARNING POTENTIAL-1

- An Associate is expected to
  - Cover a minimum of 30 households
  - Who have an annual savings of Rs. 1.5 lakhs appx
- The annual income in the first year is likely to be between Rs. 1.5 lakhs to Rs. 2 lakhs
- If an IFA does the same amount of business every year, the annual income can be

Year 1	Year 2	Year 3	Year 4	Year 5
1.5 lakhs	2 lakhs	2.6 lakhs	3.2 lakhs	4 lakhs

- This income can be much higher if more households are covered or the annual savings of these households is higher

# INDICATIVE ANNUAL BREAK-UP OF THE SAVINGS PER HOUSEHOLD

PRODUCTS	AMOUNT	NO OF HOUSEHOLDS WHO OPT FOR THESE PRODUCTS
Equity MFs	50000	30
Debt MFs	30000	30
Liquid MFs	10000	30
Health Insurance	7000	22
Motor Insurance	5000	22
Life Insurance	15000	30
FDs	20000	15
Bonds	13000	30
<b>SOLUTIONS</b>		
Loans		
- Consumer	50000	7
- Housing	1000000	7
Financial Planning		3

# Why join I- Can as an Associate?

## ....Business Development

Challenge	Solution
IFAs time is valuable – should be spent in acquiring and maintaining clients	The Citrus Platform takes over majority of the back office work of the IFA
Access to multiple products to provide a complete bouquet to clients	I – Can takes on the responsibility of tying up with the Mutual Funds/Insurance companies/Lead Managers to provide access to its members/associates
An accessible mentor can guide and support the IFA in expanding his business	Mentorship Grid is central to I-Can’s strategy



# Why join I- Can as an Associate?

## ....Better Commercials

Challenges	Solutions
<p>It is very time consuming and difficult to negotiate a premium brokerage with so many entities (44 AMCs, 23 Insurance Cos etc)</p>	<p>The combined strength of I-Can gives it the leverage to negotiate a premium brokerage</p>
<p>There are number of bonds, NCDs and other financial products which are not accessible to IFAs because he could not tie up with the Lead Manager in time.</p>	<p>The Central Team of I-Can will be able to do so on behalf of the Associate/Members and the product and its commercials will be instantly accessible to them online on the platform.</p>

# Why join I- Can as an Associate?

## ....Access to Technology

Challenge	Solution
Technology is a business enabler in so many businesses but very few IFAs have adopted it	Citrus Platform intends to make technology accessible to IFAs at an affordable cost and with the handholding required to use it
IFAs have been fearful of using technology because of its cost and the fear that it may become redundant with new developments	What is costly for one may not be costly for the community. Technological upgradation will be central to the service being provided by the Citrus Platform

# Why join I- Can as an Associate?

## ....Better Client Servicing

Challenge	Solution
50% of India's population is young and the future work force and saver (client) for IFAs	This generation has large savings potential. Does not want pass back but demands service. This will be possible by re inventing the way we have been doing business
The client wants a single window view of his investments	Available on the Citrus Platform
He is willing to pay for genuine investment advice and financial planning	Access to experienced planners and solution providers will be provided without breaching the Associates ownership of the client
Research to select the right products for the clients is costly and time consuming. Tracking their performance post sales is also very difficult.	Research is embedded in the Citrus Platform. All products will be continuously tracked for their performances



# How does the Citrus Platform help IFA's

## Multiple Products on offer.....

- **Single window to check**
  - Brokerage receivable
  - Brokerage received
  - Trail brokerage/Other income forecast
- **Online tools to manage the client**
  - SIP Reminders
  - Policy renewal reminders
  - Auto generated mails to clients
- **Single window portfolio view to the clients**
  - Comparable to what is offered by MNC and Private Banks
  - MF, Insurance, FD and Bond views in a single place

# How does the Citrus Platform help IFAs

- **Part of the I – Can Community**
  - Knowledge sharing
  - Skill upgradation workshops
  - Access to better brokerage rates
  - Long term career planning
  - Mentored by veterans
- **Access to Advisory services**
  - Financial solutions
  - Financial Planning
  - Value added and paid services

# Full List of Reports to Associates

- **Client Portfolio Reports**

- Account Statement
- Folio Wise Account statement
- Portfolio Summary
- SIP Summary
- Dividend Detail Report
- Dividend Summary Report
- Taxation Report
- Portfolio Exposure ( Asset wise, market cap, AMC-wise)
- Financial Year Activity

- **MIS Report**

- Transaction Details
- Collection Detail
- AUM Report
- Brokerage Transaction Wise
- SIP Detail ( Forthcoming, Expired, Terminated, Received and Not Received for a period.)
- NAV & Dividend History ( Data)
- Portfolio Analysis

# IFA Dashboard – Sample 1

Windows Internet Explorer  
http://localhost:804/SubBrokerHome.aspx

File Edit View Favorites Tools Help

Home Business Reports Income Reports Client Portfolio Reports Utilities May I Help You ?

Change Password Logout Help

Welcome: VISHAL PUNJABI | Role: Agent

### Brokerage Reports

Month	Payable	Paid
Apr 2012	0.00	0.00
May 2012	0.00	0.00
Total	0.00	0.00

Note :- Brokerage Paid and Payable as on 05-May-2012

### Recommendations

FMP NFOs Dividends

Equity | Debt | Hybrid

Category	Avg Ret[%]
Equity - Small-cap	2.32
Equity - Mid-cap	8.07
Equity - TECh	3.02
Equity - Service Inds	9.08
Equity - Contrarian	9.68
Equity ETFs	16.26
Equity - Infrastructure	7.66
Equity - Banks & Fin Svcs	16.75
Equity - Energy / Power	16.16

\*Equity - Returns upto 1 year are absolute and over 1 year are CAGR.  
\*Debt - Returns upto 1 year are annualised and over 1 year are CAGR.

[click here for comprehensive list](#)

### Collection / Redemption Reports

Asset Under Management (AUM) Reports

Select Asset Type

Welcome to :: Wealth Manager ::

Local intranet | Protected Mode: Off 90%

4:26 PM  
05-May-12

# IFA Dashboard -2

Windows Internet Explorer - http://localhost:804/SubBrokerHome.aspx

File Edit View Favorites Tools Help

Asset Under Management (AUM) Reports

click here for comprehensive list

Collection / Redemption Reports

Month	Collection (Rs.)	Redemption (Rs.)	Net Collection
Apr 2012	0.00	0.00	0.00
May 2012	0.00	0.00	0.00
Total	0.00	0.00	0.00

Note :- Collection and Redemption as on 05-May-2012

Asset Under management (AUM)

AUM Break-up

	AUM (INR)	AUM (%)
Commodity	427621.600	0.46
Debt	20348682.960	22.08
Equity	67293913.590	73.00
Hybrid	4107929.990	4.46
<b>TOTAL</b>	<b>92178148.140</b>	<b>100.00</b>

Welcome to ::: Wealth Manager :::

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# Business Reports to IFA

Windows Internet Explorer - Wealth Manager :: - Windows Internet Explorer  
http://localhost:803/MFBackOffice/AUM\_Details.aspx?PID=39

File Edit View Favorites Tools Help

Change Password Logout Help

### AUM Details

As on Date:  Get Folios Amount Settings: INR

Mutual Fund <input type="checkbox"/> Select All	Scheme <input type="checkbox"/> Select All	Asset Type <input type="checkbox"/> Select All	Folio Number <input type="checkbox"/> Select All	
<ul style="list-style-type: none"><li>Baroda Pioneer Mutual Fund</li><li>Benchmark Mutual Fund</li><li>Bharti AXA Mutual Fund</li><li><b>Birla Sun Life Mutual Fund</b></li><li>BNP Paribas Mutual Fund</li><li>Canara Robeco Mutual Fund</li><li>Deutsche Mutual Fund</li><li>DSP BlackRock Mutual Fund</li><li>Edelweiss Mutual Fund</li><li>Escorts Mutual Fund</li><li>Fidelity Mutual Fund</li><li>Franklin Templeton Mutual Fund</li><li>Goldman Sachs Mutual Fund</li><li>HDFC Mutual Fund</li><li>HSBC Mutual Fund</li></ul>	<ul style="list-style-type: none"><li>Birla SL T-20(G)</li><li>Birla SL Tax Plan(D)</li><li>Birla SL Tax Plan(G)</li><li><b>Birla SL Tax Relief '99(D)</b></li><li>Birla SL Tax Relief '99(G)</li><li>Birla SL Top 100(D)</li><li>Birla SL Top 100(G)</li><li>Birla SL Ultra ST(DAP)</li><li>Birla SL Ultra ST-Inst(DD)</li><li>Birla SL Ultra ST-Inst(FD)</li><li>Birla SL Ultra ST-Inst(G)</li><li>Birla SL Ultra ST-Inst(WD)</li><li>Birla SL Ultra ST-Ret(DD)</li><li>Birla SL Ultra ST-Ret(FD)</li><li>Birla SL Ultra ST-Ret(G)</li></ul>	<ul style="list-style-type: none"><li>Commodity</li><li>Debt</li><li><b>Equity</b></li><li>Hybrid</li></ul>		
Broker <input type="checkbox"/> Select All	Branch <input type="checkbox"/> Select All	Employee <input type="checkbox"/> Select All	Agent <input type="checkbox"/> Select All	Client <input type="checkbox"/> Select All
<ul style="list-style-type: none"><li>Accord Fintech Ltd.</li></ul>	<ul style="list-style-type: none"><li>Accord Fintech</li><li>General Area-West</li><li>New Delhi</li><li><b>Suspense Branch</b></li></ul>	<ul style="list-style-type: none"><li><b>Suspense Employee</b></li></ul>	<ul style="list-style-type: none"><li><b>Suspense Agent</b></li></ul>	

SEARCH RESET

Welcome Wealth Manager :: MF Back Office :: Local intranet | Protected Mode: Off 90% 4:29 PM 05-May-12

# Business Reports to IFA - Output

Windows Internet Explorer  
 http://localhost:803/MFBackOffice/Transaction\_Details.aspx?Pid=39  
 File Edit View Favorites Tools Help  
 Welcome Wealth Manager :: MF Back Office :: Local intranet | Protected Mode: Off 90%

Mutual Fund	Scheme Name	Transaction Type	Sub Trans	Folio Number	Transaction Date	Process Date	Price	units	Amount	NAV	App No.	Cheque No.	Reinvestment	STT	Entry Load	PAN	Location	ARNNO	Broker Per	Broker Commission	SIP	Client N
Kotak Mahindra Mutual Fund	Kotak Liquid (G)	PURCHASE	SIP	135651/59	02-Jan-2002	02-Jan-2002	11.1313	269510.299	3000000.00	257837					0.00				0.00	0.00	Y	Manoj
ICICI Prudential Mutual Fund	ICICI Pru Discovery(G)	FRESH PURCHASE		892365/08	18-May-2005	18-May-2005	14.7500	33898.305	500000.00	5464476	576694	Z	0	0.00		Mumbai		2.00	10000.00	Y	Manoj	
Tata Mutual Fund	Tata Dividend Yield(D)	FRESH PURCHASE		746042/52	19-May-2005	19-May-2005	11.3346	1323.382	15000.00	2691013	001068	N	0	0.00		Nasik		2.25	337.50	Y	Manoj	
Kotak Mahindra Mutual Fund	Kotak Floater-ST (WD)	FRESH PURCHASE		378657/93	26-May-2005	26-May-2005	10.0063	249840.102	2500000.00	2369129	790847	Y	0	0.00		Mumbai		0.00	0.00	Y	Manoj	
Kotak Mahindra Mutual Fund	Kotak Floater-ST (WD)	FRESH PURCHASE		378658/90	26-May-2005	26-May-2005	10.0063	249840.102	2500000.00	2448004	296455	Y	0	0.00		Mumbai		0.00	0.00	Y	SamVM	
Tata Mutual Fund	Tata Equity Opportunities (D)	FRESH PURCHASE		747931/11	27-May-2005	27-May-2005	15.7588	1586.415	25000.00	2829884	747733	Y	0	0.00		Ahmedabad		2.25	562.50	Y	Manoj	
Kotak Mahindra Mutual Fund	Kotak Floater-ST (WD)	FRESH PURCHASE		378898/49	29-May-2005	29-May-2005	10.0108	119870.539	1200000.00	CA2369155	222070	Y	0	0.00		Mumbai		0.00	0.00	Y	SamVM	
Birla Sun Life Mutual Fund	Birla SL Dividend Yield Plus(D)	PURCHASE	SIP	1012565061	01-Jun-2005	01-Jun-2005	11.8000	84.745	1000.00		577128	N	0	0.00		Jaipur		2.00	20.00	Y	Manoj	
Birla Sun Life Mutual Fund	Birla SL Adv (G)	ADDITIONAL PURCHASE		1012324280	01-Jun-2005	01-Jun-2005	66.8599	40.383	2700.00	59541	TR1012324280	Z	0	0.00		Chennai		0.00	0.00	Y	Manoj	
ICICI Prudential Mutual Fund	ICICI Pru Discovery(G)	FRESH PURCHASE		907850/16	02-Jun-2005	02-Jun-2005	14.7700	812.457	12000.00	5154018	097429	Z	0	0.00		Mumbai		1.75	210.00	Y	Manoj	
Kotak Mahindra Mutual Fund	Kotak Floater-ST (G)	FRESH PURCHASE		379837/45	02-Jun-2005	02-Jun-2005	10.9871	3640.632	40000.00	CA2683903	460154	Z	0	0.00		Kolkata		0.00	0.00	Y	SamVM	

# How does the Citrus Platform help Investors

- Access to multiple products
- Single window view of entire savings and investment portfolio
- Portfolio performance can be checked on various parameters
- Personalized service at affordable cost
- Unbiased advice – only in the client's interest
- Managed Financial Solutions through a mix of mutual funds, insurance and other investment products
- Regular tracking of performance for advised portfolios
- Comprehensive Financial Planning through experienced Planners
- Quarterly feedbacks



# Full List of Reports to Client

- **Client Portfolio Reports**

- Account Statement
- Folio Wise Account statement
- Portfolio Summary
- SIP Summary
- Dividend Detail Report
- Dividend Summary Report
- Taxation Report
- Portfolio Exposure ( Asset wise, market cap, AMC-wise)
- Financial Year Activity



# Client Report – Sample 1

MFBackOffice - Windows Internet Explorer

http://localhost:804/MFBackOffice/Account\_Stmnt\_Schemewise.aspx?Pid=29

Name : Accord Capital Markets Limited  
 Permanent Account Number : AACCS6250  
 E-mail ID :  
 Mobile :  
 Address : Mumbai

Broker Name : Accord Fintech Pvt. Ltd.  
 ARN : ARN000  
 Contact Person : Suspense Agent  
 Mobile :  
 E-mail ID :

Portfolio Summary as on 05-May-2012

Name of Scheme	Folio Number	Unit Balance	Current Value (INR)	Purchase Cost (INR)	Dividend Reinvestment (INR)	Dividend Payout (INR)	Profit/Loss (INR)	Weighted Average days	Absolute Return (%)	Annual Return (%)	C.A.G.R (%)	XIRR (%)	Net Gain (INR)
<b>HSBC Mutual Fund</b>													
Scheme : HSBC Equity(G) Type : Equity - Large-cap NAV : (06-Sep-2010) 103.6519													
Accord Capital Markets Limited KOLKATA	456789/1229	10.641	1102.96	1000.00	0.00	0.00	103.00	329	10.30	0.00	0.00	11.49	103.00
Accord Capital Markets Limited KOLKATA	456789/1230	53.207	5515.01	5000.00	0.00	0.00	515.03	329	10.30	0.00	0.00	11.49	515.03
Accord Capital Markets Limited KOLKATA	456789/1232	53.207	5515.01	5000.00	0.00	0.00	515.03	329	10.30	0.00	0.00	11.49	515.03
Accord Capital Markets Limited KOLKATA	456789/1233	21.283	2206.02	2000.00	0.00	0.00	206.01	329	10.30	0.00	0.00	11.49	206.01
Accord Capital Markets Limited KOLKATA	456789/1235	10.486	1086.89	1000.00	0.00	0.00	86.89	321	8.69	0.00	0.00	9.94	86.89
Accord Capital Markets Limited KOLKATA	456789/1236	53.207	5515.01	5000.00	0.00	0.00	515.03	329	10.30	0.00	0.00	11.49	515.03
Accord Capital Markets Limited KOLKATA	456789/1237	20.972	2173.79	2000.00	0.00	0.00	173.77	321	8.69	0.00	0.00	9.94	173.77
Accord Capital Markets Limited KOLKATA	456789/1238	218.488	22646.70	20000.00	0.00	0.00	2646.70	315	13.23	0.00	0.00	15.49	2646.70

MFBackOffice - Windows Internet Explorer

http://localhost:804/MFBackOffice/Account\_Stmnt\_Schemewise.aspx?Pid=29

Scheme : HDFC Top 200(D) Type : Equity - Large-cap NAV : (06-Sep-2010) 49.9500

Name	Folio Number	Unit Balance	Current Value (INR)	Purchase Cost (INR)	Dividend Reinvestment (INR)	Dividend Payout (INR)	Profit/Loss (INR)	Weighted Average days	Absolute Return (%)	Annual Return (%)	C.A.G.R (%)	XIRR (%)	Net Gain (INR)
Ahaan Parikshit Sharma Rep By Parul P Sharma	5510343/02	1796.122	89716.29	49000.00	0.00	0.00	40716.29	600	0.00	0.00	0.00	44.48	40716.29
Group Total		89716.29	49000.00	0.00	0.00	0.00	40716.29	600	0.00	0.00	0.00	44.48	40716.29

Scheme : HSBC Equity(D) Type : Equity - Large-cap NAV : (06-Sep-2010) 27.9802

Name	Folio Number	Unit Balance	Current Value (INR)	Purchase Cost (INR)	Dividend Reinvestment (INR)	Dividend Payout (INR)	Profit/Loss (INR)	Weighted Average days	Absolute Return (%)	Annual Return (%)	C.A.G.R (%)	XIRR (%)	Net Gain (INR)
Ahaan Parikshit Sharma Rep By Parul P Sharma	1053741/07	2629.334	73569.29	49000.00	0.00	0.00	24569.29	600	0.00	0.00	0.00	28.05	24569.29
Group Total		73569.29	49000.00	0.00	0.00	0.00	24569.29	600	0.00	0.00	0.00	28.05	24569.29

Sundaram BNP Paribas Mutual Fund

Scheme : Sundaram BNPP Select Focus(D) Type : Equity - Large-cap NAV : (06-Sep-2010) 11.9411

Name	Folio Number	Unit Balance	Current Value (INR)	Purchase Cost (INR)	Dividend Reinvestment (INR)	Dividend Payout (INR)	Profit/Loss (INR)	Weighted Average days	Absolute Return (%)	Annual Return (%)	C.A.G.R (%)	XIRR (%)	Net Gain (INR)	
Ahaan Parikshit Sharma Rep By Parul P Sharma	2547213/21	6417.645	76633.74	49000.00	0.00	0.00	27633.74	600	0.00	0.00	0.00	31.27	27633.74	
Group Total		76633.74	49000.00	0.00	0.00	0.00	27633.74	600	0.00	0.00	0.00	31.27	27633.74	
Grand Total :		319833.63	196000.00	0.00	0.00	0.00	123833.62	600.00	0.00	0.00	0.00	34.62	34.70	123833.63

Allocation by Scheme

Allocation by Mutual Funds

Portfolio Summary - Windows Internet Explorer

http://localhost:804/MFBackOffice/Account\_Statement\_Schwisereport.aspx?Client\_Id=4000029457&Type=C&FromDate=01-May-2012&ToDate=05-May-2012&FXVal=1.85&Symbol=I

Name of Scheme	Folio Number	Unit Balance	Current Value (INR)	Purchase Cost (INR)	Dividend Reinvestment (INR)	Dividend Payout (INR)	Profit/Loss (INR)	Weighted Average days	Absolute Return (%)	Annual Return (%)	C.A.G.R (%)	XIRR (%)	Net Gain (INR)
<b>Allocation by Scheme</b>													
<ul style="list-style-type: none"> <li>HSBC Equity(G) : 61.49%</li> <li>HSBC Ultra ST Bond-Reg(D) : 0.1%</li> <li>Sundaram BNP Ultra ST-Reg(MD) : 1.2%</li> <li>Sundaram BNP Money(D) : 0.12%</li> <li>Sundaram BNP Tax Saver(G) : 13.05%</li> <li>Sundaram BNP Fm Serv (Oppor-Reg(D)) : 3.24%</li> </ul>													
<b>Allocation by Mutual Funds</b>													
<ul style="list-style-type: none"> <li>HSBC MF : 61.58%</li> <li>Sundaram BNP Paribas MF : 18.42%</li> </ul>													

Disclaimer:

- Ventura Securities Limited has taken utmost care to ensure the correctness and accuracy of the data contained in this Report. However, since it relies on third party for the data, possibility of errors cannot be ruled out. In the event, you observe any discrepancy, please e-mail to us at info@customerscare@ventura.com.
- Returns for all equity oriented schemes (period of holding LESS than ONE year) are Absolute. Returns for all debt schemes/Monthly Income Plans (period of holding LESS than ONE year) are Annualized. Returns for all schemes (period of holding MORE than ONE year) are CAGR.
- Returns in Systematic Investment Plans (SIP) and multiple investments are best considered on the basis of XIRR.
- For debt schemes, the returns are calculated considering the entire transaction including the partial redemption amount.
- For an equity scheme, the returns may not reflect the correct Yaga due to partial redemptions.

Ventura Securities Limited 05-May-2012 4/4

# Client Report – Sample 2

Windows Internet Explorer - Wealth Manager - Alerts.aspx?Pid=29

Client Search: Client Name, Client Code, PAN Number

Existing List: A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q | R | S | T | U | V | W | X | Y | Z | ALL

Client: Shayna Manish Singh

Scheme Name	Current Amount (INR)	Alert Type	Amount ( > )	Amount ( < )	Current NAV	Alert Type	NAV ( > )	NAV ( < )	Alert Type	Dividend	Alert Type	Tax
Birla SL Tax Relief 96(D)	4044.15				94.21							
Franklin India Taxshield(D)	8213.37				35.8661							
Kotak 30(D)	30370.58				34.741							
Kotak Opportunities(D)	5764.3				16.386							
Principal Personal Tax saver	14237.5				106.84							
Reliance Divers Power Sector-Ret(G)	11231.39				87.5646							
Sundaram Select Midcap(D)	41110.62				20.9202							
Tata Infrastructure(D)	5886.04				24.9471							

Portfolio Alert, Email Alert, SMS Alert, Save

Capital Gain/Loss Report - Windows Internet Explorer

http://localhost:804/MFBackOffice/CapitalGL\_Report.aspx?Client\_ID=400029487&FromDate=1900-01-01&ToDate=05-May-2012&isTaxation=&UID=56

Page 1 of 2

**WEALTH MANAGER**

### Taxation Report

Report as on 05-May-2012

Name : Amraathi Investra Pvt Ltd KOLKATA  
 Permanent Number : AACDA1312Q  
 Account Number :  
 E-mail ID :  
 Mobile :  
 Address :

Broker Name : Accord Fintech Pvt. Ltd.  
 ARN : ARN000  
 Contact Person : Suspense Agent  
 Contact Number :  
 E-mail ID :

Transaction Type	Transaction Date	Purchase Price (INR)	Units	Purchase Amount (INR)	Sell Date	Sell Type	Sell Rate (INR)	Sell Amount (INR)	Days	GL ST (Debt) (INR)	GL ST(Equity) (INR)	GL LT(Debt) (INR)	GL LT(Equity) (INR)	STY (INR)
Birla Sun Life Mutual Fund														
Birla SL Cash Migr-Inst(DD) - Debt [1014627790]														
ADDITIONAL PURCHASE	28 Jun 2010	10.0030	4998500.45	50000000.00	29 Jun 2010	SWITCH OUT	10.0030	50000000.00	2	0.00				0.00
DIVIDEND REINVESTMENT	29 Jun 2010		555.166	5553.33	29 Jun 2010	SWITCH OUT	10.0030	5553.33	1	0	0	0	0	0.00
Total :			4999055.61	50,005,553.33				50,005,553.33		0.00	0.00	0.00	0.00	
Grand Total :			4999055.61	50,005,553.33				50,005,553.33		0.00	0.00	0.00	0.00	

Disclaimer :

Ventura Securities Limited 05-May-2012 1/2

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